



An Affiliate of
Gateway Foundation

COMMUNITY FUNDING

REQUEST FOR PROPOSALS



WWW.GATEWAYFOUNDATION.ORG



WHO WE ARE & WHAT WE ARE DOING

Beacon House's history is rooted in effective and efficient treatment to reduce substance use disorder (SUD) as well as the frequently co-occurring mental health problems. Our organization was a mainstay of the substance use disorder (SUD) treatment and recovery community in the Monterey Peninsula for over 60 years. Throughout our time, we helped thousands of people “start living again” through achieving recovery from drug and alcohol addiction.

Although the doors of Beacon House Treatment Centers had to close, we are determined to continue giving back to the community we served. The Beacon House Board of Directors and its parent, the Gateway Foundation, strongly believe in reinforcing and strengthening SUD services so that access to resources is increased.

With a renewed focus on building capacity and expanding resources for SUD, we are making good on our promise to reinvest funds into the Monterey Peninsula. The cornerstone of our approach is providing funding to non-profit providers through this request for proposals (RFP).

This funding will infuse financial resources for the operating, supporting and/or renovation of SUD services in Monterey County, directly addressing the need to improve access to treatment and recovery supports. This vital re-investment into the Monterey County community will provide flexible grant funds to help and support local organizations.

We seek to provide multiple grants to local, established substance use service providers. The flexible funds should be utilized to expand access to substance use disorder services and/or recovery support in Monterey County. Specifically, the dollars are for one-time costs that support improving access or capacity to provide services.

Organizations applying for funding must demonstrate the ability to provide evidence-based components of care, practices, and principles. Services must comply with all applicable federal and state laws, regulations, and codes. Current licensure and accreditation is required when applicable. Applicants will need to demonstrate a history of competency in providing substance use disorder services.



PURPOSE OF RFP

The Beacon House Request for Proposals outlines our approach and rationale to providing community-based funding support to expand substance use disorder services in Monterey County. The sole purpose of this RFP is to solicit proposals from non-profit organizations to provide substance use disorder services in the Monterey Peninsula. Beacon House reserves the right to withdraw this RFP at any time, at its own discretion. Submitting a response/application to this RFP does not constitute a guarantee of funding. If no qualified applicants and/or quality applications are received during the application period, Beacon House reserves the right to not award funding and to re-open the application period at a later time.

Please note: Gateway Foundation Inc. may operate services in the region in the future. We are disclosing this with anyone applying for funding to be transparent so that organizations can make an educated decision on what/how much strategic/proprietary information they choose to disclose in their application.

KEY INFORMATION

GEOGRAPHIC ELIGIBILITY MONTEREY COUNTY

TARGET FUNDING:
\$200,000

NUMBER OF AWARDS
FLEXIBLE

MINIMUM GRANT ASK
\$20,000

LOI DUE DATE
JUNE 30, 2026

INVITATION TO APPLY
AUGUST 1, 2026

POWERPOINT PRESENTATION DUE DATE
AUGUST 30, 2026

GRANT PRESENTATIONS SCHEDULE
DURING THE MONTH OF SEPTEMBER 10 MINUTE PRESENTATIONS TO THE BEACON HOUSE ADVISORY COMMITTEE MEMBERS AND GATEWAY FOUNDATION STAFF WILL BE SCHEDULED.

NOTICE OF AWARD
OCTOBER 1, 2026

FUNDING TERM
OCTOBER 1, 2026 - SEPTEMBER 30, 2027



ELIGIBILITY REQUIREMENTS

PLEASE USE THIS CHECKLIST TO DETERMINE IF YOUR ORGANIZATION IS ELIGIBLE FOR FUNDING

ALL CRITERIA MUST BE MET IN ORDER TO APPLY

- 501(C)3 NON-PROFIT ORGANIZATION
- LICENSED BY THE STATE OF CALIFORNIA TO PROVIDE SERVICES (WHEN APPLICABLE)
- CURRENTLY PROVIDING BEHAVIORAL HEALTH SERVICES IN MONTEREY COUNTY
- ORGANIZATION CAN PROVIDE AUDITED FINANCIALS AND INCOME/EXPENSE BUDGETS FOR LAST TWO FISCAL YEARS
- PROGRAMS UTILIZE EVIDENCE-BASED SERVICES
- AT LEAST 50% OF CLIENTS FROM LAST TWO FISCAL YEARS ARE RESIDENTS OF MONTEREY COUNTY
- ORGANIZATION HAS BEEN PROVIDING SUD BEHAVIORAL HEALTH SERVICES SINCE AT LEAST 01/01/2020 (NEWER ORGANIZATIONS MAY BE CONSIDERED WITH ADDITIONAL REQUIREMENTS/DOCUMENTATION)

EXCLUDED ORGANIZATIONS

FUNDING WILL NOT BE PROVIDED TO:

- ORGANIZATIONS WITH PRACTICES THAT ARE INCONSISTENT WITH BEACON HOUSE/GATEWAY FOUNDATION'S GOALS AND POLICIES
- ORGANIZATIONS THAT DENIGRATE OR ADVOCATE DISCRIMINATION OR VIOLENCE TOWARD ANY ANY GROUP INCLUDING BUT NOT LIMITED TO: RACE, ETHNICITY, CULTURE, RELIGION, SEX, SEXUAL ORIENTATION, GENDER IDENTITY AND EXPRESSION, AGE, DISABILITY OR NATIONAL ORIGIN.
- POLITICAL ORGANIZATIONS, HOSPITALS, HOSPITAL FOUNDATIONS, MEDICAL RESEARCH ORGANIZATIONS, OR SCHOOLS
- FAITH-BASED ORGANIZATIONS THAT EXCLUDE INDIVIDUALS BASED ON RELIGIOUS BELIEFS/DENOMINATION OR REQUIRE RELIGIOUS ENGAGEMENT AS PART OF SERVICE DELIVERY.



WHAT CAN THE FUNDING BE USED FOR?

STAFF DEVELOPMENT

TRAINING

EQUIPMENT

REPAIRS & MAINTENANCE

EXPANSION OF SERVICES/ACCESS

START-UP OPERATIONAL COSTS MAY BE ALLOWED, PROVIDED THEY ARE REASONABLE AND JUSTIFIED, AND NOT TO EXCEED 50% OF TOTAL FUNDING REQUEST.

WHAT ARE THE EXCLUSIONS?

FUNDING CANNOT BE USED FOR:

MEMORIALS OR ENDOWMENTS

ADVERTISING, PROMOTIONAL ITEMS, MEDIA CAMPAIGNS

DEBT REDUCTION

GIFTS, HONORARIA, GRATUITIES, AND AWARDS

FUNDRAISING EVENTS

REPORTING REQUIREMENTS

All grantee organizations will be required to present an update at the Beacon House Community Funding event held in Spring/Summer of 2027.

All grantee organizations will provide a PowerPoint presentation report at the end of the funding period via Microsoft Teams; grantee(s) agree to communicate any issues or project delays with the funder.



HOW TO APPLY

PLEASE INCLUDE THE FOLLOWING INFORMATION IN YOUR LOI:

- INCLUDE A BRIEF OVERVIEW OF YOUR ORGANIZATION (250-WORD COUNT)
- DESCRIBE THE PROPOSED PROJECT AND ITS IMPACT (350-WORD COUNT)
- EXPLAIN HOW THE FUNDING WILL BE USED (250-WORD COUNT)
- HIGHLIGHT YOUR EXPERIENCE WITH SUD SERVICES (200-WORD COUNT)

SUBMISSION INSTRUCTIONS

THE COMPLETED LOI FOR THE GATEWAY FOUNDATION BEACON HOUSE RFP MUST BE E-MAILED TO:

AVE COSTA AT
ACOSTA@GATEWAYFOUNDATION.ORG
BY 5:00 P.M. PST ON **JUNE 30, 2026.**

THE LOI WILL ONLY BE ACCEPTED ELECTRONICALLY, VIA E-MAIL.

LATE SUBMISSIONS WILL NOT BE CONSIDERED.

THOSE INVITED TO APPLY WILL BE NOTIFIED BY AUGUST 1, 2026.

UPON INVITATION, A GRANT PRESENTATION IS DUE BY AUGUST 30, 2026.

THE COMPLETED GRANT PRESENTATION MUST BE EMAILED TO:

AVE COSTA AT
ACOSTA@GATEWAYFOUNDATION.ORG
BY 5:00 P.M. PST **ON AUGUST 30, 2026.**

LATE SUBMISSIONS WILL NOT BE CONSIDERED.

THE GRANT PRESENTATION WILL ONLY BE ACCEPTED ELECTRONICALLY, VIA E-MAIL.

PLEASE DO NOT MAIL HARD COPY PRESENTATIONS, THEY WILL NOT BE PROCESSED.

GRANT PRESENTATIONS (10 MINUTES IN LENGTH) WILL BE SCHEDULED IN EARLY SEPTEMBER VIA MICROSOFT TEAMS.



APPLICATION FORMAT

**ALL GRANT PRESENTATIONS DECKS MUST
INCLUDE THE FOLLOWING INFORMATION:**
POWERPOINT PRESENTATIONS PREFERRED

**1.ORGANIZATION MISSION/MOST RECENT FISCAL
YEAR OUTCOMES**

2.PROJECT/PROGRAM OVERVIEW

3.PRIMARY PROJECT GOAL

**4.WHO WILL BENEFIT FROM THIS PROJECT AND
HOW?**

5.PROJECT TIMELINE/IMPLEMENTATION

6.HOW WILL YOU MEASURE SUCCESS?

**7.WHAT ARE YOUR PLANS FOR SUSTAINING THE
PROJECT BEYOND THIS GRANT?**

8.PROGRAM BUDGET

REQUIRED ATTACHMENTS:

**ANNUAL BUDGET FOR LAST FISCAL YEAR -
INCLUDING INCOME AND EXPENSES**

IRS 501(C)3 DETERMINATION LETTER

AUDITED FINANCIAL FROM LAST FISCAL YEAR

**LICENSE(S) TO PROVIDE BEHAVIORAL
HEALTH SERVICES (IF APPLICABLE) - PLEASE
COMBINE ALL LICENSES INTO A SINGLE PDF
DOCUMENT**

**ACCREDITATION DOCUMENTS (IF APPLICABLE)
PLEASE COMBINE ALL ACCREDITATION CERTIFICATES
INTO A SINGLE PDF DOCUMENT**

QUESTIONS?

FOR QUESTIONS ABOUT THE BEACON HOUSE RFP AND
APPLICATION PROCESS PLEASE CONTACT:

AVE COSTA, CHIEF DEVELOPMENT OFFICER @ GATEWAY
FOUNDATION: ACOSTA@GATEWAYFOUNDATION.ORG